

STATE OF SOUTH CAROLINA

(Caption of Case)

KB Enterprises, Inc. DBA, Two Men and a Truck of
Columbia's Comments Regarding the Proposal of a
Maximum Rate Tariff System for the Household
Goods Industry

BEFORE THE
PUBLIC SERVICE COMMISSION
OF SOUTH CAROLINA

COVER SHEET

DOCKET
NUMBER: 2007 - 421 - T

(Please type or print)

Submitted by: John J. Pringle, Jr.

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NOTE: The cover sheet and information contained herein neither replaces nor supplements the filing and service of pleadings or other papers as required by law. This form is required for use by the Public Service Commission of South Carolina for the purpose of docketing and must be filled out completely.

DOCKETING INFORMATION (Check all that apply)

☐ Emergency Relief demanded in petition

☐ Request for item to be placed on Commission's Agenda
expeditiously

☐ Other:

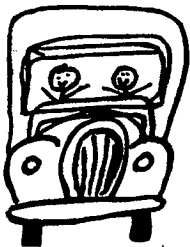
INDUSTRY (Check one)

- ☐ Electric
☐ Electric/Gas
☐ Electric/Telecommunications
☐ Electric/Water
☐ Electric/Water/Telecom.
☐ Electric/Water/Sewer
☐ Gas
☐ Railroad
☐ Sewer
☐ Telecommunications
☒ Transportation
☐ Water
☐ Water/Sewer
☐ Administrative Matter
☐ Other: _____

NATURE OF ACTION (Check all that apply)

- | | | |
|--|--|--|
| <input type="checkbox"/> Affidavit | <input type="checkbox"/> Letter | <input type="checkbox"/> Request |
| <input type="checkbox"/> Agreement | <input type="checkbox"/> Memorandum | <input type="checkbox"/> Request for Certification |
| <input type="checkbox"/> Answer | <input type="checkbox"/> Motion | <input type="checkbox"/> Request for Investigation |
| <input type="checkbox"/> Appellate Review | <input type="checkbox"/> Objection | <input type="checkbox"/> Resale Agreement |
| <input type="checkbox"/> Application | <input type="checkbox"/> Petition | <input type="checkbox"/> Resale Amendment |
| <input type="checkbox"/> Brief | <input type="checkbox"/> Petition for Reconsideration | <input type="checkbox"/> Reservation Letter |
| <input type="checkbox"/> Certificate | <input type="checkbox"/> Petition for Rulemaking | <input type="checkbox"/> Response |
| <input checked="" type="checkbox"/> Comments | <input type="checkbox"/> Petition for Rule to Show Cause | <input type="checkbox"/> Response to Discovery |
| <input type="checkbox"/> Complaint | <input type="checkbox"/> Petition to Intervene | <input type="checkbox"/> Return to Petition |
| <input type="checkbox"/> Consent Order | <input type="checkbox"/> Petition to Intervene Out of Time | <input type="checkbox"/> Stipulation |
| <input type="checkbox"/> Discovery | <input type="checkbox"/> Prefiled Testimony | <input type="checkbox"/> Subpoena |
| <input type="checkbox"/> Exhibit | <input type="checkbox"/> Promotion | <input type="checkbox"/> Tariff |
| <input type="checkbox"/> Expedited Consideration | <input type="checkbox"/> Proposed Order | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> Interconnection Agreement | <input type="checkbox"/> Protest | |
| <input type="checkbox"/> Interconnection Amendment | <input type="checkbox"/> Publisher's Affidavit | |
| <input type="checkbox"/> Late-Filed Exhibit | <input type="checkbox"/> Report | |





TWO MEN AND A TRUCK®

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“Movers Who Care®”

(803) 731-7775
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January 31, 2008

Subject: Proposal of a maximum rate tariff for authorized household goods carriers

To Whom It May Concern:

After much discussion with other Two Men and a Truck franchisees in states such as North Carolina and Georgia that have rules similar to which you are considering with a maximum rate tariff, I strongly disagree that such a system should be allowed in South Carolina. A maximum rate tariff would create the following issues:

- Unfairness to the Customer during the busy season because most moving companies would very likely be charging the maximum rate since their schedules are already full.
- Unfairness to the moving companies that are doing estimates because the last moving company to provide an estimate could undercut all the prior estimates. Or, any moving company could offer to best any estimate a Customer receives.
- Difficulty for a moving company to explain to a Customer why he is being charged a higher rate than one of his friends who moved last week. This could cause in the Customer feelings of mistrust and confusion.
- Extreme difficulty in managing the proper computation of bills by the movers on the job when rates could possibly be different for every move. This system could very easily lead to Customer being unfairly overcharged due to the complexity of the system.
- Potential abuses by moving companies~ a company could quote a rate over the phone, and then change it upon arrival for the move, leaving the Customer in a compromised position.

I believe that the current system of published rates provides maximum protection for the Customer. If a Customer ever feels that he has been unfairly overcharged, he simply can refer to the public record of a moving company's rates. If in fact he has been overcharged, mitigation would be very simple because the current system is very clear~ all moving companies must charge the rates that are on file. With a maximum rate tariff, the Customer would have less control in mitigating an overcharge claim~ it would be the Customer's word against the word of the moving company.

If there is any concern that the current system in some way could be considered "price fixing", I completely disagree. Both Two Men and a Truck of Columbia and Two Men and a Truck of Greenville have independent rates on file with the Office of Regulatory Staff. No authorized moving company in South Carolina is required to belong to, or adhere to the rates as published by the current tariff.

I hope you will take these thoughts into consideration as you contemplate this system of a maximum rate tariff.

Sincerely,

/S/ Tara Kreh-Boyer

Tara Kreh- Boyer

Vice President

KB Enterprises, Inc. dba

Two Men and a Truck

SCPSC Certificate Number 9494-B